



Ajmer Vidyut Vitran Nigam Limited

Corporate Identification Number : U40109RJ2000SGC016482

Office of the Addl. Chief Engineer (T&S-CSS)

Vidyut Bhawan, Makarwali Road, Panchsheel Nagar, Ajmer

Web site : www.avvnl.com & Email: ceprojectavvnl2019@gmail.com

NO.: AVVNL/ACE (T&S-CSS)/XEN-DF/2020-21/F. / D. 32 Date: - 11 4 MAY 2020

Clarification No. – 1 (TN – 08)

Clarification to the pre-bid queries received against the RFP document for “Appointment of Agency for Metering, Billing, Collection and Associated Services (MBC services) in Banswara City of AVVNL (TN – 08)”

S. No.	RFP/ Draft Agreement Clause No.	Existing Clause	Clarification Sought by Bidder	Clarification by AVVNL
1	RFP Clause Abbreviation & Definitions	Effective Date: means the date of handing over of the business operations of Service Area by AVVNL after three months of the date of agreement including additional one month parallel run (if requested by the Agency) where both Discom & MBC Agency will work jointly and cost implication of Discoms pertaining to salaries of the employees will be paid by the MBC Agency after the Conditions precedents are satisfied	Clarification required: Please provide present salaries of the employees of Banswara for a month	Present salaries of the employees of Banswara for a month is enclosed herewith as Appendix-1
2	RFP Clause 1.2	MBC Agency shall be responsible for providing MBC Services for a period of 10 (ten) years or as extended by AVVNL (the “Contract Period”) in Banswara City of AVVNL (the “Service Area”) as per terms of this RfP and the Agreement (hereinafter referred to as the “Project”).	The bid may be invited for engaging agency in PPP mode or as Deemed licensee for a period of 25 years in Banswara City of AVVNL.	No Change / Not Accepted
3	RFP Clause 1.4	Last Date & Time for Submission of Online Bids Date, Time & Place for Submission Duly Signed Hardcopy of the Technical Bid Start Date : 11-03-2020 Last Date : 18-03-2020 Time : 10:00 AM Date : 17-03-2020 Time : 3:00 PM	Last Date & Time for Submission of Online Bids Date, Time & Place for Submission Duly Signed Hardcopy of the Technical Bid Start Date : 11-03-2020 Last Date : 17-03-2020 Time : 10:00 AM Date : 18-03-2020 Time : 3:00 PM	No Change / Not Accepted
4	RFP Clause 2.2 sub clause (a)	Bidder shall be a Company incorporated under the Companies Act 1956/ 2013 with a formal intent to form a Special Purpose Vehicle (SPV) in case the Project is awarded.	Whether foreign company is allowed to quote or not?	No. Only Indian Companies are allowed to participate however such company can have foreign experience

No.	RFP/ Draft Agreement Clause No.	Existing Clause	Clarification Sought by Bidder	Clarification by AVVNL
5			Bidder Shall have minimum average Rs. 50 Crores during the last 3 (three) financial years ending on March 31,2019	Amendment will be issued separately
6	RFP Clause 2.2 (b) (1)	Bidder shall have minimum average annual turnover of Rs. 150 Crores (Rupees One Hundred Fifty Crores Only) during the last 3 (three) consecutive financial years ending on March 31, 2019. “	We here propose that minimum average turnover of Rs.150 Crores should be changed to Rs.50 Crores during the last 3 (three) financial years ending on March 31, 2019.	
7			Whether financial credential like turn over etc. of parent company will be considered or not,	
8	RFP Clause no. 2.2 sub clause (c)		Technical Qualification Criteria	Whether Technical credential of parent company will be considered or not.
9	RFP Clause 2.2 (c) (1)	Bidder shall be a Distribution Franchisee in India/ abroad for last 3 (three) consecutive years immediately preceding the Bid Due Date	Bidder shall be a Distribution Franchisee in India/abroad for last 1 (one) year immediately preceding the Bid Due Date	No Change / Not Accepted
10	RFP Clause 2.2 (c) (3)	In reference to the qualification requirement mentioned as “The Bidder shall be a meter manufacturer in India/ abroad having manufactured at least 1,00,000 (one lakh) electronic meters in last 3 (three) consecutive financial year ending on March 31, 2019”	We here propose to change or remove the minimum count of meter manufactured in last 3 (three) years .	No Change / Not Accepted
11	RFP Clause 2.2.2	Consortium bidding shall not be allowed.	We request DISCOM to allow consortium bidding. We are a SW Product Development company having more than 14 years' experience in development and execution of Metering, Billing, Collection and associated modules. Consortium bidding for this tender will allow us to participate in the bidding process.	No Change / Not Accepted
12			Says that consortium will not be allowed, whether we can quote with joint venture or not.	
13	RFP Clause 2.6	..to provide Bid Security (Rs. 50 Lakh) in the form of a Demand Draft in favour of "Sr. AO (EA & Cash), AVVNL" payable at Ajmer or a Bank Guarantee in its favour from a Scheduled Bank in India.	to provide Bid Security (Rs. 50 Lakh) in the form of a Demand Draft in favour of "Sr. AO (EA & Cash), AVVNL" payable at Ajmer or a Bank Guarantee in its favour from a Scheduled Bank in India or a guarantee issued by a Public	No Change / Not Accepted

